



# ANNUAL REPORT

VIATTEC

# CEO *Message*

Hello Members and Supporters,

What a year it's been for VIATEC! We set some bold goals, like aiming for \$10 billion in tech sector revenues by 2030, and I'm thrilled to say we're making serious progress. This year, we celebrated a major milestone with our latest Economic Impact Study showing that Victoria's tech community is now generating \$7.87 billion in total economic impact and supporting over 20,000 jobs—an incredible feat that speaks to the resilience and innovation of our members.

We strengthened our key programs, like the Accelerator and Startup Visa Program, which continue to bring international talent and investment into our city. And let's not forget the unforgettable VIATEC Awards, where we embraced fun, creativity, and a little bit of spectacle.

It's been a year of growth, new partnerships, and laying the groundwork for an even brighter future. But none of it happens in a vacuum. It's because of all of you—our community—that we're able to push forward and tackle the challenges ahead with confidence and excitement.

So here's to the year that was, and to all the years of innovation, collaboration, and success yet to come.

Cheers,  
Dan Gunn  
CEO, VIATEC

[www.viatec.ca](http://www.viatec.ca)



**DAN GUNN**





# HEAR FROM OUR HAPPY MEMBERS!

A few of us came to the event in December and were inspired, so our entire company is going to attend as a company event this year! - Zoe North [Giftbit]



I found [VIATEC] to be my torch. VIATEC [is] an excellent place to unite all of us, and I'm happy to become a member. - Hadi Nili [Student]



Thank you [to] the entire VIATEC crew for creating a thriving tech culture in Victoria! - Philipp Svehla [Recalibrate Health]



I am very grateful for the community and the opportunities that have come my way through VIATEC! - Humaria Ahmed [Best Human]



[VIATEC] is amazing! Thank you so much for passing resources along to [VHP]. This is such great information which our team can use to expand our work and allow us to grow. - Michael Peirone [Victoria Hand Project]



Without the support of VIATEC I would have likely not started Barnacle Systems at all. They have helped guide us from a small 1-person company to 14-people that are supporting federal government contracts. - Brandon Wright [Barnacle Systems]



**Get involved in local community groups who are dedicated to growing B.C.'s tech ecosystem. Such as VIATEC, to increase your presence within the startup and scale up community - Tobyn Sowden [Redbrick]**



**The Alacrity team has been talking non-stop about how much fun we had, so thank you and the whole VIATEC crew enormously :) - Chrystal Boyd [Alacrity Canada]**



**The CEO Lift event is a must for any C level executive who is looking for peer support and experiential learning within the local community. - Anon**

**Lots of smart EIRs, events and cool workshops. VIATEC and the EIRs are extremely generous, and access for cost is a good bang for the buck. A must for 1st time entrepreneurs - Owen Madrick [Certn]**



**Grateful for the incredible support from the VIATEC team! Their professionalism shines through, making us feel so welcome. - Ali Hosseini [Podhax]**

**The event was extremely useful. The discussions with people who lead other companies in Victoria is invaluable. There is so much to learn from peer companies... - Anon Member [Lift Retreat]**



**[VIATEC] was a game changer for us these last few months. The amount of support really helped us push closer towards market fit and predictable revenue. -Lori Munoz Malcolm [HeartPress]**



**Another excellent VIATEC Community Awards event. [VIATEC] and the team are consistently able to plan and execute a high quality product in support of the tech community in greater Victoria! - Jim Balcom [Redlin Technologies]**

# VIATEC'S MISSION



## THE MOST COHESIVE TECH COMMUNITY IN THE WORLD!

As we reflect on the past year, we're proud to see how this mission has evolved and strengthened, guiding our efforts to support and grow Victoria's thriving tech ecosystem.

### "FOSTERING INCLUSIVITY AND COLLABORATION "

Our tech sector has flourished due to the spirit of cooperation and mutual support among our local founders, leaders, and talented workforce. We've doubled down on our efforts to create **an environment where everyone feels welcome and valued**, regardless of their background or experience level.

### "PROVIDING INNOVATIVE RESOURCES TO ADDRESS SHARED CHALLENGES AND OPPORTUNITIES "

We've expanded our resource offerings to tackle the most pressing issues facing our community today, from navigating global economic shifts to addressing the climate crisis through technology. **Our programs, events, and network opportunities have evolved to equip our members with the tools they need to thrive** in an increasingly competitive global market.

### "AMPLIFYING OUR MEMBERS' IMPACT AND SUCCESS STORIES"

We believe in the power of community-driven growth. This year, we've placed a special **focus on showcasing the achievements of our members**. By amplifying your success stories, we aim to inspire the next generation of tech innovators and attract top talent to our vibrant city.

### "SHAPING A SUSTAINABLE & PROSPEROUS FUTURE FOR OUR REGION"

As Victoria's tech sector continues to grow, we recognize our responsibility to ensure this growth positively impacts our entire community. **We've strengthened our partnerships with local governments, educational institutions, and non-profit organizations** to create initiatives that benefit not just our tech community, but the region as a whole.

# COHESION BUILDS ON THE 3 C'S



## 1. COMMUNITY

**We recognize that our greatest strength lies in our ability to work together, share knowledge, and support one another.**

The spirit of unity and cooperation among our local tech founders, leaders, and talented workforce continues to be the driving force behind our sector's growth.

## 2. CONTACT

Maintaining **ongoing, meaningful contact with our members remains vital** to understanding and serving their evolving needs.

We've enhanced our outreach efforts to ensure we're always in tune with the pulse of our tech community.



## 3. CHARACTER/QUALITY

The VIATEC crew continues to uphold the highest standards of authenticity and integrity in all our interactions.

**We understand that our relationship with members, funders, partners, and supporters is built on trust and transparency.**

In 2024, we've reinforced our commitment to character.



# VIATEC'S FOCUS

We proudly continue our role as the primary promoter and definitive source of information on Victoria's local technology sector. In 2024, our tech industry has reached new heights:

- **Annual Revenue: \$5.9 Billion**
- **Economic Impact: \$7.9 Billion**
- **Employment: Over 21,000 employees across 1,100+ tech companies**

We've expanded our promotional efforts, showcasing Victoria's tech stories on national and international stages, further solidifying our reputation as a leading tech hub.



## BUILDING CONNECTIONS

Fostering meaningful connections remains at the heart of our mission. We support networking in the tech community through our initiatives, programs and events:

- Providing subsidized space and promotion for community members to host their own events, empowering grassroots networking opportunities
- Hosting our own events to help the community connect, including newcomer welcomes, entrepreneurship fireside chats, and panel discussions



## EDUCATION AND MENTORSHIP

We continue to provide high-quality training, advice, and information to our members. Our key initiatives in this area include:

- Providing market validation training to tech founders, helping them assess and refine their business ideas
- Offering a venture accelerator program designed to guide startups towards sustainable profitability as quickly as possible
- Facilitating roundtable discussions for important groups, such as the CEO Roundtable, where leaders are provided with topics and insights that, when shared, create impactful change for everyone involved.

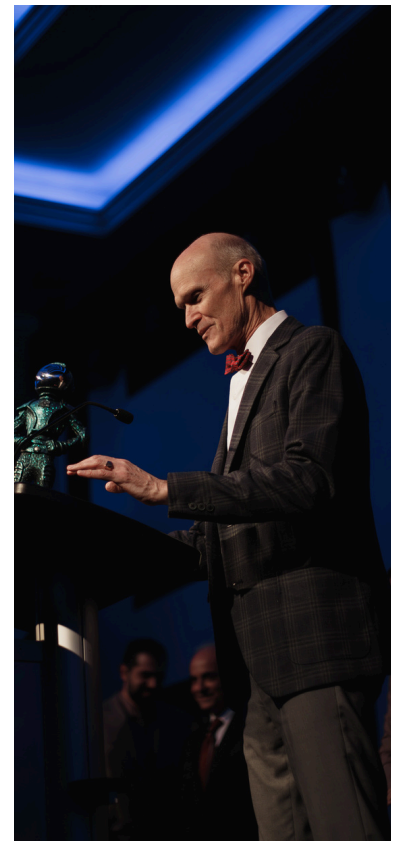
# VIATEC AWARDS

The VIATEC Community Awards transformed Carson Hall into a dazzling masquerade of tech brilliance. With 140 nominations and 54 finalists it was a record year.

The event honoured some of the best examples of innovation, community spirit and entrepreneurship our region has to offer in 14 categories: \*

- **Anchor Company of the Year:** [Redlen Technologies](#)
- **Scale Company of the Year:** [Pani Energy](#)
- **Growth Company of the Year:** [Hummingbird Drones](#)
- **Startup of the Year:** [VoxCell BioInnovation](#)
- **Leader of the Year:** [Jim Balcom, COO, Redlen Technologies](#)
- **Emerging Leader of the Year:** [Sahar Sam, CSO, Solaires Enterprises](#)
- **Employer of the Year:** [Workday](#)
- **Colin Lennox Award for Technology Champion:** [Corina Ludwig](#)
- **Janet Baird Award for Community Champion:** [Humaira Ahmed](#)
- **Inclusion Champion:** [Animikii](#)
- **Social Impact Award:** [One Feather](#)
- **VIATEC Member of the Year:** [Barry Larson](#)
- **Innovative Excellence - Hardware:** [Apricell Biotechnology](#)
- **Innovative Excellence - Software or Service:** [MarineLabs](#)
- **Product of the Year:** [Open Ocean Robotics](#)

The night wasn't just about awards; it was a spectacle of creativity, complete with the famous 'Orca Toss Chaos' and live music from the Astrobots. This celebration showcased the sector's impressive \$7.9 billion economic impact and its role in employing over 21,000 people.



## VIATEC AWARDS 2025

COMING UP IN MARCH!

Nominations and sponsorship will open up in December, who do you think will be the recipients in 2025?



# LIFT CEO

## Retreat

At the serene Poets Cove Resort, the Annaul LIFT CEO Retreat brought together the brightest minds in tech for three days of profound learning and connection. Sessions included:

- **"The Neuroscience of Leading in Challenging Times"** by Stephanie Berryman
- **"Who Are You Waiting For?"** by Kate Fagan Taylor
- **"MAGIC: The Art and Science of Manifesting"** by Gordy Bal

As always, it was the time the leaders got to spend together sharing and learning that was the highlight.



The retreat offered a rare opportunity for leaders to "let their guard down, learn from each other, and build stronger relationships."

It's not just about business strategies; it's about fostering a community of visionary leaders.



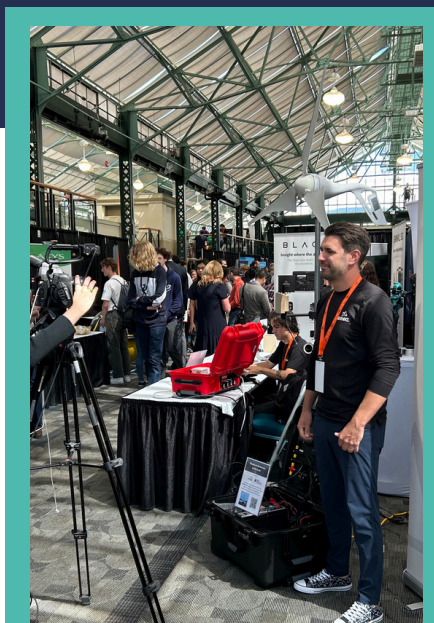
# DISCOVER TECTORIA

Imagine 4,000+ tech enthusiasts, job seekers, and industry leaders converging in one electrifying space.

That's Discover Tectoria for you! This year's event featured over 75 of Victoria's most innovative companies

From cutting-edge product demos to inspiring career talks, Discover Tectoria proved that Victoria's tech scene is not just growing – it's thriving, attendees included:

- \* • **E-Porter Inc.**, revolutionizing on-demand delivery
- **First Light Technologies**, illuminating the future with solar-powered LED lighting
- **Hololabs**, bringing Mario Kart to life at Universal Studios
- **Open Ocean Robotics**, navigating the seas with solar-powered autonomous boats
- **Redlen Technologies**, pushing the boundaries of radiation detection



# TECHTONIC MIXER

Brought together entrepreneurs and tech professionals for an evening of inspiration and connection.

Featuring Kyle Vucko, co-founder of Indochino, the event offered invaluable insights into scaling a successful business, all while fostering new connections in Victoria's tech community.

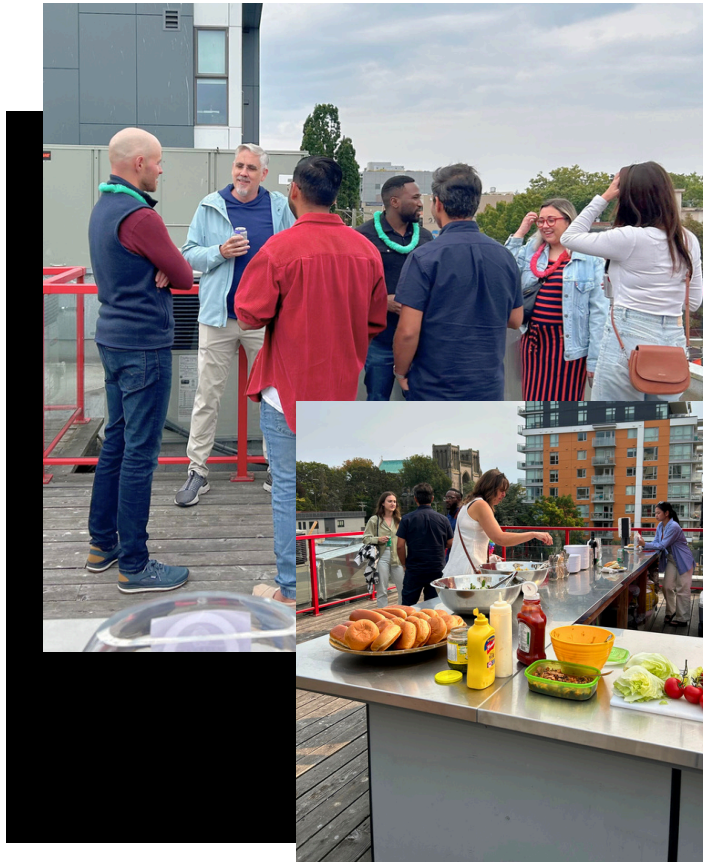


# SUMMER SOCIAL BBQ

VIATEC's Rooftop BBQ Summer Social at The Summit wasn't just about the food (though it was delicious!).

It was a testament to the warmth and camaraderie of Victoria's tech scene, bringing together members and enthusiasts for an afternoon of networking against the backdrop of stunning city views.

The response to this event directly led to the creation of the inaugural Summer Tech Together and Geek Olympics that we hosted at Heritage Acres in late August, '24.



# VIATEC's COMMUNITY IMPACT

VIATEC's influence extends far beyond its signature events.

As we reflect on a year brimming with circuits and celebrations, one thing is clear: VIATEC has created a tech community that's about more than just coding and algorithms. It's about connections, creativity, and collective growth.

## ANGEL FORUM

FEB 2024

Sponsoring crucial connections between local startups and valuable investors at the Oak Bay Beach Hotel



## SCALE YYJ

MAY 2023

Supporting a week-long series of free events hosted by local tech leaders designed to elevate Victoria's tech community by coming together

check it out at [scaleyyj.ca](https://scaleyyj.ca)



## REYBOTS

OCT 2023

Backing the Reynolds Reybots, who clinched the BC FIRST Tech Challenge Provincials and competed at the World Championships

## GAMEJAM & HEALTHTECH NIGHTS

2023 - 2024

Nurturing creativity in game development and health technology innovations hosted at Fort Tectoria

# VENTURE *Accelerator*

5 of 347 alumni:



Our programs continue to be a cornerstone of VIATEC's efforts to support the growth and development of Victoria's tech ecosystem. In 2023-2024, we've expanded and refined our offerings to meet the evolving needs of our community

## BY THE NUMBERS

	Up to April 2024	Up to April 2019
Program Applications	1511	636
Playbooks Reviewed	246	38
Ventures Interviewed	323	279
Ventures Supported	347	182
New Revenue Generated	\$275M	\$157M
Investment Received	\$135M	\$37M
Net New Jobs Created	1142	568

# START UP VISA



The Start-Up Visa (SUV) Program, an integral part of VIATEC's Venture Acceleration Program, continues to be a cornerstone of our efforts to attract international talent and innovative businesses to Victoria.

As a designated partner of the Canadian government, we're proud to offer substantial support to international entrepreneurs at a fraction of the cost typically charged by legal firms and other accelerators.

- **Executives in Residence (EIR):** Our team of experienced entrepreneurs provides personalized mentorship and guidance, helping international founders navigate the unique challenges of establishing a business in a new country.
- **Market Validation Training:** Participants receive comprehensive training to validate their business ideas and strategies, ensuring they're well-prepared for the Victoria market.
- **Networking and Resources:** SUV participants gain access to VIATEC's extensive network of investors, partners, and industry experts, providing invaluable connections for growing their businesses.

**To date, we've sponsored 38 companies to move to Victoria.**

12 of these companies are already operating successfully in our region, contributing to our local economy and tech ecosystem.



LindoAI exemplifies the potential of the Start-Up Visa Program to bring innovative international talent to Victoria's tech ecosystem. **Founded by entrepreneurs from Iran, LindoAI joined our program on February 22, 2021, and successfully graduated on July 31, 2022.**

1. Developed an AI-powered website building platform, simplifying the process of creating and managing online presence for businesses.
2. Created a unique value proposition: "The easiest way to build a website - Describe your business and get everything you need, from landing pages to automated organic lead generation, with AI."
3. **Secured local investment from angel investors in 2024, demonstrating the company's growth potential and integration into Victoria's tech community.**

# ACCELERATE IP



AccelerateIP is a new initiative led by New Ventures BC and Innovate BC, designed to help innovative startups in BC, Yukon, Nunavut, and Northwest Territories manage and leverage their intellectual property (IP) effectively. As an AccelerateIP delivery partner, VIATEC provides enhanced access to education, skills development, and financial support for IP management.

- **Mentorship:** Eight hours of personalized 1:1 mentorship tailored to business-specific IP strategies.
- **Legal Support:** Financial assistance of up to \$25,000 for legal services related to IP development, with a co-investment model covering 75-90% of costs depending on the company's ownership structure.

## OUTCOME

AccelerateIP has supported hundreds of startups, helping them protect, manage, and leverage their IP assets, ensuring they have the strategic advantage needed to succeed in the competitive tech landscape.

Interested? visit [viatec.ca](http://viatec.ca)





# 10 YEARS OF FORT TECTORIA!

Nestled in the heart of downtown Victoria, Fort Tectoria stands as a beacon of innovation and entrepreneurship.

This five-story, historic brick building has been transformed into a vibrant ecosystem for tech startups and established companies alike.



## Celebrating a Decade of Space for Tech Community

As we mark ten years since Fort Tectoria opened its doors, we reflect on a decade of growth, innovation, and community building.

- **Over 120 companies** have called Fort Tectoria home since its inception.
- The building has **hosted thousands of events**, from intimate workshops to large-scale tech conferences.
- **Fort Tectoria has played a crucial role in Victoria's tech sector growth, which now boasts a \$7.9 billion economic impact.**

Fort Tectoria has been more than just office space; it's been a catalyst for collaboration and innovation. The building has hosted 1000s of sponsored and hosted events

As we celebrate this milestone, Fort Tectoria continues to evolve. Recent updates include:

- Modernized meeting spaces with cutting-edge AV equipment
- Enhanced sustainability features, reducing the building's carbon footprint
- New community initiatives to foster even greater collaboration among tenants

The Member Wall of Fame, showcasing the proud members who've contributed to Fort Tectoria's vibrant community, continues to grow. It stands as a testament to the building's role in nurturing Victoria's tech ecosystem.

## WHO'S IN THE BUILDING?

### Fourth Floor

- Burger Crush
- Delta-X
- Foresight
- NRC CNC Canada
- Pixel Maker
- RFDM
- Selkirk Systems Inc
- VIATEC

### Third Floor

- Alex Vierich Consulting
- Enrollment Resources
- Enigmatic Events
- Highway Three Solutions Ltd
- Poncho Willcox
- Pressboard Media
- Rudy Witt Consulting
- Selkirk Systems Inc
- Valence Water

### Second Floor

- Chatter Block
- Chatterhigh
- Lethub
- Love Learning
- SureSwift Capital

### Ground Floor

- The Fort Cafe
- Public Access Lounge with Wifi
- Conference Room

### Lower Floor

- Boardrooms
- Kitchen



# FORT TECTORIA

The best spot in town to connect, learn and grow with your tech community and its 300+ members. Check out our wall of members!

# HUB FOR GROWTH AND COLLABORATION

Fort Tectoria stands as a beacon of innovation and entrepreneurship. This five-story, historic building has been transformed into a vibrant ecosystem for tech startups and established companies alike.



## SUBSIDIZED OFFICE SPACE

From co-working desks at \$275/month for members to large offices accommodating 5-7 people for \$1750-\$2400/month,

**Fort Tectoria provides the most cost-effective workspace solutions in town.**



## THE BEST EVENT SPACE

- **The Tilted Rocket Lounge:** Perfect for social gatherings and large meetings, accommodating up to 150 people.
- **Conference Room:** Ideal for workshops and presentations, seating 20-50.
- **Boardrooms:** Intimate spaces for crucial meetings, seating up to 12
- **On Site Catering:** whatever your food needs, catering can provide with notice.

# MEMBERS

## 300+

Harwood Custom Composites  
1UP Digital Marketing  
4two4 Solutions  
64K.Software Inc.  
A Strategic Decisions Institute  
Abhijeet Phanse  
Acera Insurance, formerly Megson FitzPatrick  
Adam Dorval  
Adam Meesschaert  
Advanced Solutions, a DXC Technology Company  
Agilyx Solutions Limited  
Ahmad Beshr Sabbagh  
Alacrity Canada  
Alex Houzayfa Mereeb  
Alex Vierich Consulting  
Alluvial Consulting  
Alstari Corporation  
Amanda Robinson  
Ambrose Okoh  
AML Oceanographic  
Andrea Ortiz  
Angadh Singh  
Angel Forum  
Anita Opara  
AOT Technologies  
Archipelago Marine Research Ltd.  
Arefeh Mohammadi Sirat  
Ariel Rotter-Aboyoun  
Artana Solutions  
Arya Punjabi  
ASAsoft (Canada) Inc; Ligh+weight Insulators  
ASL Environmental Sciences Inc.  
Assembly  
Atomic Crayon Web Development Ltd.  
Atreides Caseri  
Avato  
Awarely Embodied Leadership  
AXYS Technologies Inc.  
Barnacle Systems  
Bay Centre Shopping Centre  
BC Pension Corporation  
BC Public Service

BC Transit  
BCI  
BDC - Business Development Bank of Canada  
Beacon Hill Innovations  
Bekatec Online Solutions Inc  
Bertan Akin  
BestHuman  
Better Business Bureaus, Powell River & Haida Gwaii  
Bill Cooke  
Blastworks Games  
Bob Skene  
Bobby Kroeger  
Brij Charan  
Burger Crush  
Caffeinated Turtle Enterprises Inc  
Cameron IZard Snell CPAs  
Camosun College  
Canada Learning Code - Victoria  
Caorda Web Solutions  
Carmanah Technologies Corp.  
Casey Milone  
CATA  
Cat's Eye Smart Systems Ltd.  
Certainty Software Inc.  
Certn Holdings Inc.  
Charter Telecom Inc.  
Checkfront  
Chris Stanhope  
CIBC Commercial Banking  
Cindicates (CIN)  
Circular Industries of Canada Ltd  
City of Victoria  
CityView  
CL Web Developers  
Clock Builders  
Coastal Community Credit Union  
Codename Entertainment  
Cognito Health  
Comtech Systems Inc.  
Corina Ludwig  
Corporate Recruiters Ltd.  
Cosmogence  
Cuboh  
CultureFoundry  
Current Stream IT Corp  
Cynthia Brander-Smith  
Cynthia Lynam  
D.R. Systems Inc.  
Dane Thompson

Dave Arnsdorf  
David Climie  
David Costigane  
David Wynne  
Daxtech IT Solutions  
Delta-X Research Inc.  
Dentons Canada LLP  
District of Saanich  
Divii  
DoubleJump  
DSA Ocean  
DynamicASM CRM Software Inc  
EB Horsman  
Echosec Systems  
EducationPlannerBC  
Edutainment PlayBook Tech Inc.  
ElderPRIME  
EmitIQ  
Encepta Corp.  
Engaged HR Inc.  
Enigmatic Events Collective Inc.  
ENKON Information Systems Inc.  
Enrollment Resources Inc.  
Esko Brand Solutions  
Eterio Realities Inc.  
Evan Machin  
EY Design Studio  
Farris LLP  
Fawcett Mattress Co. Inc.  
Filippo Rossi  
First Light Technologies  
Flytographer  
Foresight Canada  
Forte Consulting  
Fresche Solutions  
FTS  
FunctionFox Systems Inc.  
Gary Sims  
GeTheraP Outcome Inc.  
Giftbit  
Go Power!  
Graphic Office Interiors  
Greater Victoria Chamber of Commerce  
Green Suggest Upcycling Ltd.  
GrowthPoints Strategies  
GuideStar Medical Devices  
Hadi Nili  
Heart Pharmacy Group  
Heather Nelson

Helm Operations  
Hi Boop!  
Highway Three Solutions Ltd  
Hiren Gajjar  
Hutchison Oss-Cech Marlatt  
HWTCo.  
Ingrid Polini  
Initech Design Corporation  
Integrated Benefit Solutions  
Intlabs Inc.  
Intuitiv Spaces Inc.  
Iris Dynamics Ltd.  
ISM  
Jacoby & Games CPAs  
Jaden Fath  
Jag Bains  
James Stone  
Javier Segura  
Jayden Moran  
JEA Pension System Solutions  
Jelly Digital Marketing & PR  
Jerald Wilks  
Jessica Lozada  
John Hawkins  
John Howard  
Journal Technologies Inc.  
K Krasnow Waterman  
Kano  
Kent Haden  
Kinsol Research Inc.  
KIXEYE Canada Ltd  
KPMG MSLP  
Kyunje Thokme  
L2 Inc.  
LabWare Canada Corp  
Lauryn Orme  
Lee Napthine  
LetHub  
Leverage Analytics  
Limbic Media  
Lorena Parra Morales  
Lorna Johnson  
LoveLearnings Media Inc  
Mahsa Tajik  
Mainak Pal Chowdhury  
Marc Stoiber  
MarineLabs  
Mark Vasilii Smetanin  
Mastrpass Inc

Maximum Prototyping Inc.  
Maxwell Gilmour  
Meenakshi Arya  
Metamend Search Marketing  
Michael Dodgson  
Michelle Gaetz  
Mighty Oaks  
Milo Plaza  
Ministry of Jobs, Economic Development  
MNP LLP  
Mohammad Nazmul Chowdhury  
Mohit Jain  
Momentum Dashboard  
MYRA Systems Corp.  
Nadya Kievit  
NAI Commercial (Victoria) Inc.  
National Research Council - HAA (NSI)  
National Research Council Canada  
NetroMedia  
Neurotech Integrated Ventures  
Nevin Thompson  
Nicholas Smith  
Nicholson Manufacturing  
Noel Narvasa  
Northrock Technologies Inc.  
Ocean Networks Canada, UVic  
OGMA Consulting Corp.  
OneFeather Mobile Technologies Ltd.  
Open Ocean Robotics  
OpenWorks Canada  
Osler, Hoskin & Harcourt LLP  
Pamplona Running  
Pani Energy Inc  
Pat McCulloch  
Paul Henderson  
Paul Newman  
Peter England  
Phil Doublet  
Pixel Makers Creative Inc.  
Piyathida Bootmeechai  
PlusROI Online Marketing Inc  
Podhax  
Polaris Motion  
Poncho Wilcox Engineering Inc.  
Premier Cloud Inc.  
Pressboard Media Inc.  
PricewaterhouseCoopers LLP  
Pronob Das  
Proxy-AI

Quartech Systems Ltd  
Quester Tangent Corporation  
Quicksilver Software Development  
Quilson Bejarano  
RaceRocks 3D Inc.  
Raminder Pal Singh  
Rapport  
Razor Consulting  
Recalibrate Health  
Redbrick  
Redlen Technologies Inc.  
Redmynd AI  
Reed Pope Law Corporation  
Reliable Controls Corporation  
Resonate Coaching & Performance Inc.  
Revela Systems  
RFDM Solutions Inc.  
Richard Leuschner  
Rick Gunderson  
Rico Flores  
RingPartner Inc.  
Rob Prior  
Rockland System Solutions / WPW  
ROK Software  
Rory Capern  
Ross Bay Medical Inc.  
Roy Group  
RT Prime Industries Group LTD.  
Rudy Witt Consulting Inc.  
Saanich Peninsula Chamber of Commerce  
SaskTel National  
Schneider Electric Canada Inc.  
Scott Petersen  
ScoutBees  
Seamor Marine Ltd.  
Sean Dixon  
Sean Webster  
Selkirk Systems Inc  
Semaphore Solutions Inc.  
Shawn Gowitt  
Shelley Doyle  
Shift  
Silius Technologies  
Simon Fraser University - BCcampus  
Smart Body EMS Revolution  
Smart Dolphins IT Solutions  
Solaires Entreprises Inc.  
SSI  
StarFish Medical

STN Video  
STR SpeechTech  
StrataPress.com  
Strategia Consulting Ltd.  
Suntracker Technologies Ltd.  
Super Good Software  
Sure Grip Controls Inc  
SureSwift Capital  
Surf and Stone Studios  
Susan Brice  
TD Commercial Banking  
Tellwell Talent  
Text Groove Communications Inc.  
theFinanceStack  
Thomas Ahn  
Thompson Cooper an office of Nexus Law Group LLP  
TyreSense - Rimex Supply  
Udochukwu Akunna  
Udutu Online Learning Solutions  
University of Victoria (UVIC)  
Upanup Studios Inc.  
Vantage Corporate Benefits Advisory Inc.  
Vecima Networks Inc.  
VertiGIS North America  
VI3DLabs Inc  
Victoria Airport Authority  
Victoria Bolaji  
Vigil Health Solutions Inc.  
Viion Systems Inc  
Viridian Energy Co-operative  
Vivid Solutions Inc.  
Vivitro Labs Inc.  
VMAC Global Technolgy Inc  
VPI Properties  
VR-Language Education  
Walter Bajaña  
Waterworth  
Web321 Marketing Ltd.  
Women's Equity Lab  
Workday  
Worldline  
YoReferee  
Zetron, a Codan Company

# JOIN US!



VIATEC offers a paid membership program that enhances the free resources we provide to the community.

Our membership tiers cater to individuals, tech companies, and service providers, each designed to foster growth and innovation in our local tech sector.

## Connection

- Companies and service providers **access exclusive peer-to-peer events**
- **Build meaningful relationships** that drive professional and business growth
- Individual members receive **personalized introductions** within our network

## Knowledge Sharing

- Attend members-only **events focused on industry trends and challenges**
- Participate in **specialized workshops and roundtable discussions**
- Gain insights from experienced professionals and industry leaders

## Visibility and Promotion

- Leverage VIATEC's **high-engagement channels** for increased exposure
- **Featured spotlights** in our newsletter and social media platforms
- **Showcase your expertise** or services to a targeted tech audience

## Resources and Discounts

- **Subsidized rates for workspace** at the Fort
- Discounted job postings on our **popular job board**
- Member-to-member **discounts** on various services

## Community Impact

- Contribute to and **benefit from our collective knowledge** and experience
- **Help shape the future** of Victoria's tech sector
- Be part of a **supportive ecosystem** dedicated to mutual success

join today at [viatec.ca](http://viatec.ca)

## Company and Service Provider Membership Starting at \$450/year

Tailored for tech firms and businesses serving the tech sector

## Individual Membership: \$150/year

Ideal for professionals, entrepreneurs, and tech enthusiasts

## Student Membership:

Discounted rate available

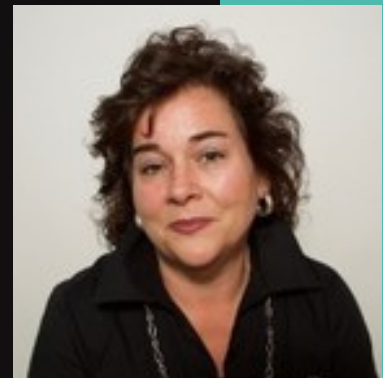
Supporting the next generation of tech talent





# VIATEC STAFF

1. Dan Gunn - CEO
2. Rob Bennett - COO, Program Director
3. Georgia Cowell - Member Relations Manager
4. Ceri Barlow - Fort Tectoria Manager
5. Anna Quinn - Communications & Marketing



# PROGRAM STAFF

1. Shelley Voyer (Customer Experience)
2. Mark Grambart (Manufacturing Experience)
3. Lorna Johnson (Business Modelling)
4. Adam Dorval (Digital Marketing)



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